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| **Company: Honeywell International Inc.** | Ticker: HON Current Price: $101.60 | Industry: Industrials | Sub Industry: Aerospace & Defense |
| Target Price: $117.10  Stop Loss: $82.08  52 Week High/ Low: $81.79-105.49 | TTM P/E: 16.99  Forward P/E: 14.25  EPS: 6.04 | Beta: 0.88  Credit Rating: A  Rating Outlook: Stable | Market Cap: $79.07B  Avg Vol (12 Month): 4.04M  Dividend Yield: 2.38% |

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| **Company Background:** |
| Honeywell International, Inc. is a diversified technology and manufacturing company, serving customers worldwide with aerospace products and services and turbochargers and automotive products (39% of '14 sales); control, sensing and security technologies for buildings, homes, and industry (36%); and specialty chemicals, electronic and advanced materials, and process technology for refining and petrochemicals (25%). |
| **Industry Outlook:** |
| * Positive outlook on commercial aerospace and neutral on defense for the next 12 months * Trade association IATA estimates global passenger air traffic grew 5.9% in 2015 after growing 5.2% for 2014 and sees growth of 7.0% in 2016 * Expected to see continued solid demand for new commercial jets, fueled by growth in the developing markets and a need to replace aging, less fuel-efficient aircraft in developed markets. * Commercial aerospace shares selling at reasonable valuations. * Year to date through August 14, the S&P Aerospace & Defense Index rose 3.0%, vs. a 2.8% decline for the S&P Industrials Index and a 1.7% rise for the S&P 1500 Composite Index. The sub-industry index rose 8.7% in 2014, vs. 8.4% for Industrials and 10.9% for the S&P 1500. |
| **Investment Thesis:** |
| * HON's building environmental and combustion controls, and its turbocharger products benefiting from a strong global trend toward energy efficiency * Aerospace should benefit from rising global fleet sizes, demand for better fuel economy and aftermarket demand, while specialty chemical volumes should benefit from improving global demand for petroleum products. * HON pays a solid dividend (2.3% yield at the recent price), which is expected to rise, in line with the EPS growth. * HON reiterated its forward-looking guidance and announced a dividend increase in 2015. |
| **Investment Risks:** |
| * Risks include further weakening of the global economy, operational difficulties and less than-expected restructuring benefits. |
| **3-5 take away from last quarter investor call transcript:** |
| * Funded $160 million of new restructuring in 2015, and that includes $60 million in the fourth quarter, building on a healthy pipeline of new projects which will support strong margin expansion this year and beyond. * In November, Honeywell was selected to supply its HTF series jet engines, auxiliary power unit, advanced cockpit technologies, environmental control system and cabin pressure control system to Cessna's new Citation Longitude business jet * Acquired the remaining 30% stake in UOP Russell, a global leader in modular gas processing technology and equipment. * Repurchased close to $2 billion in Honeywell shares during the year at attractive prices, which is nearly double the rate at 2014 |

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| **Financial Performance:** | **Discounted Cash Flow** |
|  | |  |  |  | | --- | --- | --- | |  | 2010-14 | 2015-19 | | Avg Revenue growth | 3% | 5% | | Avg EBITDA Margin | 16% | 22% | | Avg NOPAT | 10% | 14% | | Avg FCF/Margin | 11% | 15% | | Cost of Debt | 1.1% | | | Tax Rate | | 26% | | Cost of Equity | | 11.1% | | WACC | | 9.8% | | Perpetuity Growth Rate (Terminal) | | 2.5% | | Bloomberg Perpetuity Growth Rate | | 4.1 |   Analyst Opinion   |  |  |  | | --- | --- | --- | | Buy: 17 | Hold: 5 | Sell: 0 |  |  |  |  | | --- | --- | --- | |  | Rating | Target | | S&P Net Advantage | 4 Star | $120 | | Morning Star |  |  | | Value Line | Timeliness2 | $110-135 | |

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| **Relative Valuation** | **Total Return** |
| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | FY2014 | Hanwha Techwin Co | United Technologies | Jiangsu Leike Defense | Industry | Honeywell International Inc. | | P/E | - | 13.06 | 213.76 | 41.08 | 15.77 | | P/B | 0.95 | 2.82 | 6.25 | 2.85 | 4.29 | | Dividend Yield | - | 2.94 | 0 | 1.51% | 2.02 | | PEG Ratio | - | 1.49 | - | 1.54 | 1.49 | | EPS | 0.55 | 3.86 | 0.02 | 0.79 | 1.55 | | Rev Growth (1 Yr) | 7.11 | -15.86 | -2.23 | -6.46 | -2.77 | | NI Growth (1 Yrs) | 5.25 | 22.92 | 2.95 | 10.32 | 11.96 | | Operating Margin | 3.71 | 2.74 | 4.08 | 7.46 | 17.36 | | Debt / Equity | 28.86 | 46.09 | 4.71 | 38.11 | 24.11 | | Market Cap | 1.49B | 77.14B | 1.92B | 20B | 79B |   **Sources: Bloomberg, S&P NetAdvantage, VLIS, Morningstar** | |  |  |  |  | | --- | --- | --- | --- | |  | HON | Sector | S&P 500 | | YTD | -0.94 | -5.63 | -9.19 | | Last 3 Years | 15.37 | 8.39 | 9.12 | | Last 5 Years | 14.11 | 7.40 | 9.30 |   **CSR Characteristics**   |  |  |  | | --- | --- | --- | |  | HON | Industry | | ESG Disclosure Score | 25.21 | 24.33 | | Governance Disclosure Score | 60.71 | 53.79 | | Social Disclosure Score | 19.30 | 25 | | Environmental Disclosure Score | 12.85 | 12.40 |   **Prepared By: Akhil Sood, 02/10/2016** |