

Metlife, Inc. (NYSE:MET)

Sector: Financials (Industry: Life & Health Insurance)

Investment Theme: Investing in the company with strong global growth and leadership in life insurance.

Overview: Metlife benefits from the demographic shift and recovering economy. During great recession insurance companies were adversely impacted due to higher unemployment leading to low disposable income. Improvement in economy will increase disposable income and will benefit insurance companies. U.S. is undergoing a demographic shift with the aging of baby boomer generation. This shift will increase the demand of retirement products along with an increase in account values.

Metlife will be benefiting from its acquisition of ALICO and its presence in international markets. International operations will be the growth drivers for Metlife.

Metlife has divested its deposit business and is preparing to be deregistered as a bank holding company. This may reduce the capital holding requirements and hence increase income. This will also help MET in redistributing greater portion of its earnings to shareholders in form of dividends and share repurchase.

Metlife, trading at \$33.23, results in a P/E ratio of approximately 6.25x based on current-year EPS (Normalized) estimates of approximately \$5.31. Based on excess return valuation Metlife should be trading at \$42.22 per share. Also from a relative valuation perspective Metlife is trading at low P/BV ratio of 0.53x where as historically it has traded at higher multiple of greater than 1x.

The primary risk to the performance of Metlife is global economic growth, should major markets in which MET operates see a major and prolonged economic downturn revenue growth will be significantly less than expected. Our group remains cautiously optimistic regarding the global economy and do not foresee significant negative impacts to MET, but it will be closely monitored with respect to Metlife.

2012 Q3 Results: Metlife reported revenues of \$16 billion, EPS (GAAP) of \$(0.92) and Normalized EPS of \$1.32. Metlife reported a \$1.6B Goodwill impairment loss on its U.S. Retail Annuity business. This did impacted their reported EPS but they outperformed consensus (avg.) normalized EPS estimate of \$1.28.

Recommendation: BUY

Total Annual Return Est.:

3 year FV	10.3%
5 year FV	7.2%

Financial Snapshot:

Price	\$33.23
Intrinsic Value	\$42.22
Buy Target	\$35.89
Sell Target	\$48.55
P/E	13.1x
Forward P/E	6.0x
Div Yield	2.31%
Market Cap	\$36.25 Billion
52 Wk Range	\$27.6 - 39.5
EPS Growth	7.6%
PEG	0.45
Credit	A-
Current Ratio	1.6x

MetLife, Inc. Common Stock



Metlife, Inc. (NYSE:MET)

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Investment Thesis: International population tend to have higher life insurance protection than U.S. MET has wide international market with big presence in Japan (the 2nd largest insurance market in world.) boosted by its acquisition of ALICO. MET is expected to see strong earnings growth from Latin America. MET is also expected to improve its ROE and start redistributing capital in form of share repurchase.

Pros:

- Growth from international markets, such as Japan, Korea.
- Potential for ROE expansion and Capital Cushion.
- Underwriting margins in group-life, dental and P&C businesses offsetting weakness in disability line.
- Potential resumption of share buy back program.
- Favorable demographic shift in aging of baby boomer population.

Industry Trends: Insurance industry has undergone significant transition since great recession. Insurance coverage that dropped due to high unemployment will improve with economy leading to strong sales growth. Low interest rate environment has also impacted the profitability of long-term products. The demographic change of aging baby boomer population should help Insurance providers, as baby boomers will demand for more retirement solutions and life insurance policies. Companies recovering from great recession have better asset quality and better capitalization.

Business Summary: Metlife is one of the largest insurance and financial services company in the U.S. The company has strong brand, solid financial position, international presence and large distribution network.

MET is registered as a bank holding company due to its depository business. MET plans to deregister as a bank holding company and has divested its depository business.

MET is organized into six segments: Insurance Products (40% of segment operating revenues in 2011); Retirement Products (11%); Corporate Benefit Funding (12%); Auto and Home (6%); Japan (14%); and Other International Regions (17%). In late 2011, the company announced plans to reorganize its business units into three broad geographic regions: The Americas; Europe, the Middle East and Africa (EMEA); and Asia.

Management Review: Current CEO, Steve Kandarian took office in May 2011 and was CIO since 2005. As CIO, Kandarian was credited with strengthening MetLife's investment portfolio. As a CIO he sensed the housing bubble early and in 2006 reduces MET's exposure to residential real estate by agreeing to sell the company's holding of Stuyvesant Town in New York City for \$5.4 billion in 2006.

Kandarian has been instrumental in steering the company away from retail banking. Soon after become the CEO he announced the desire to sell its deposit banking business and also announced sale of residential mortgage business. Under his leadership MET has been focusing on growing its international business. Kandarian also desires a low-risk profile in the product mix, with a shift in focus from annuities to insurance products.

Strategically, management has announced its desire to realign its operating divisions by geographic segments--the Americas; Asia; and Europe, the Middle East, and Africa, or EMEA. The new reporting structure will result in a greater focus on international markets.

Financial Trend Analysis: Financial trends over the trailing five years have largely been positive. Specific trend figures are illustrated in the appendix of this report. Revenue has grown at a 10.7% CAGR over the last five years, while earnings from continued operations have grown at a rate of 19%. MetLife was adversely impacted by the great recession and has shown steady improvement since then. The Margins have returned back to pre-recession levels, revenues are higher than pre-recession. Higher revenues are partly attributed to inorganic expansion.

Financial Health: MetLife currently is registered as a bank holding company; this is a blessing in disguise. Being registered as a bank holding company MET is required to maintain higher capital ratios but on the other hand

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this requires capital plan approval from FED for earnings distribution. MET has capital cushion due to its status and could be used to fuel growth once its de-registration as a bank holding company is approved. MetLife's capital position is relatively strong, with an estimated risk-based capital ratio of 450% as of fiscal year-end 2011, which was well in excess of regulatory minimums.

Competitive Analysis: MetLife is a leading provider of insurance and other financial services to individual and institutional customers. The company enjoys a significant presence in 75 countries across the world operating through its subsidiaries, affiliates and joint ventures across the well established and emerging world markets. According to AXCO reports, MetLife holds a position in top 5 in over 23 countries as compared to 16 countries held by Allianz, 9 countries held by AXA, 6 countries each by Aviva and Prudential. As at the year ended 2011, the company held a customer base of 90 million as compared to 76 million, 40 million, 53 million, and 25 million held by Allianz, AXA, Aviva, and Prudential, respectively. Furthermore, MetLife reported gross premiums of \$84,962m in 2011 as compared to \$75,663, \$72,822, \$41,146, and \$37,954 held by Allianz, AXA, Aviva, and Prudential, respectively. The company's leading market position offers it a competitive edge over its competitors.

Risk Factors:

- Slow economic growth in domestic and international markets.
- Delay in de-registration as bank holding company.
- Prolonged low interest rate environment.
- Recognition as Systematically Important Financial Institutions (SIFI): Being a large insurance provider Metlife may be recognized as SIFI and may be subjected to greater regulations. Industry expects the regulators to understand the structural difference in banking and insurance business. Hence have different regulations for non-banking / insurance business. As the policies are not clear at this point MET may face a risk of high regulatory oversight and capital requirements.

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Valuation Model:

Return on Equity =	11.48%
Retention Ratio =	88.20%
Expected growth rate =	10.13%
Cost of equity =	12.22%

	2012	2013	2014	2015	2016	Terminal Year
Net Income	\$5,793.00	\$6,109.60	\$8,069.76	\$8,886.85	\$9,786.68	\$8,974.04
- Equity Cost (see below)	\$7,307.07	\$7,931.44	\$8,589.94	\$9,459.70	\$10,417.53	\$10,677.97
Excess Equity Return	-\$1,514.07	-\$1,821.84	-\$520.18	-\$572.85	-\$630.85	-\$1,703.93
Terminal Value of Excess Equity					-\$17,530.15	
Cumulated Cost of Equity	1.12220	1.25933	1.41322	1.58592	1.77972	
Present Value	-\$1,349.20	-\$1,446.67	-\$368.08	-\$361.21	-\$10,204.42	
Beginning BV of Equity	\$59,796.00	\$64,905.43	\$70,294.09	\$77,411.62	\$85,249.83	\$87,381.07
Cost of Equity	12.22%	12.22%	12.22%	12.22%	12.22%	12.22%
Equity Cost	\$7,307.07	\$7,931.44	\$8,589.94	\$9,459.70	\$10,417.53	\$10,677.97
Return on Equity	11.48%	11.48%	11.48%	11.48%	11.48%	10.27%
Net Income	\$5,793.00	\$6,109.60	\$8,069.76	\$8,886.85	\$9,786.68	\$8,974.04
Dividend Payout Ratio	11.80%	11.80%	11.80%	11.80%	11.80%	75.66%
Dividends paid	\$683.57	\$720.93	\$952.23	\$1,048.65	\$1,154.83	
Retained Earnings	\$5,109.43	\$5,388.67	\$7,117.53	\$7,838.21	\$8,631.85	

Equity Invested =	\$59,796.00
PV of Equity Excess Return =	-\$13,729.58
Value of Equity =	\$46,066.42
Number of shares =	1091
Value Per Share =	\$42.22

Sensitivity Analysis:

Return on Equity	Cost of Equity				
	10%	11%	12%	13%	14%
9.5%	55.38	47.37	41.10	36.08	31.98
10.5%	56.85	48.68	42.29	37.17	32.98
11.5%	58.34	50.01	43.49	38.27	33.99
12.5%	59.85	51.37	44.72	39.38	35.02
13.5%	61.38	52.74	45.97	40.52	36.06
14.5%	62.94	54.14	47.23	41.68	37.13

Cost of Equity Calculation:

Beta of the stock =	1.8000
Riskfree rate =	1.60%
Risk Premium =	5.90%

Cost of Equity = 12.22%

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Comparative Valuation Analysis:

	MetLife, Inc.	American International Group, Inc.	Prudential Financial, Inc.	WellPoint Inc.	Industry
Market Cap:	34,935	47,493	24,457	17,053	17,804
Employees:	67,328	70,610	50,603	61,493	33,341
Revenue (LTM):	67,328	70,610	50,603	61,493	33,341
Gross Margin (LTM):	27	25	25	21	28
EBITDA (LTM):	8,474	24,787	2,700	5,110	5,176
Net Income (LTM):	2,745	26,051	1,335	2,527	3,783
EPS (LTM):	2.47	14.53	2.55	7.62	4.33
P/E (LTM):	13.22	2.15	21.16	7.45	13.00
PEG (5 yr expected):	0.45	0.50	0.50	0.71	0.61
P/B (LTM):	0.53	0.47	0.63	0.74	0.65

Valuation Assumptions:

Inputs from current financials

Net Income =	\$6,961.00	Last year	(in currency)
Book Value of Equity =	\$59,796.00	\$48,624.00	(in currency)
Current Earnings per share =	\$6.27		(in currency)
Current Dividends per share =	\$0.74		(in currency)
Number of shares outstanding =	1091,000		
Do you want to normalize the net income/earnings per share?	Yes		

Inputs for Discount Rate

Beta of the stock =	1.8000		1.65 Value Line	1.95 S&P
Riskfree rate=	1.60%	(in percent)	US treasury 10 yrs	
Risk Premium=	5.90%	(in percent)		

Inputs for High Growth Period

Length of high growth period	5
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Enter the inputs for fundamental growth and book value of equity

ROE =	6.27%	(in percent)
Retention =	88.20%	(in percent)
Do you want to change any of these inputs for the high growth period?	Yes	

If yes, specify the values for these inputs (Please enter all variables)

ROE =	11.48%	(in percent)
Retention =	88.20%	(in percent)
Do you want to change any of these inputs for the stable growth period?	yes	

If yes, specify the values for these inputs

ROE =	10.27%	(in percent)	Avg of 2011,10,08
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Historical Financial Data:

Income Statement						
For the Fiscal Period Ending	12 months Dec-31-2006	12 months Dec-31-2007	12 months Dec-31-2008	12 months Dec-31-2009	12 months Dec-31-2010	12 months Dec-31-2011
Currency	USD	USD	USD	USD	USD	USD
Units	Millions	Millions	Millions	Millions	Millions	Millions
Revenues						
Universal Life and Investment Product Policy Fees	4,711.0	5,238.0	5,381.0	5,197.0	6,028.0	7,806.0
Premiums	22,052.0	22,970.0	25,914.0	26,157.0	27,071.0	36,361.0
Net Investment Gain/loss	(1,174.0)	(318.0)	(2,098.0)	-	-	-
Other-than-temporary Impairments on Fixed Maturity Securities	-	-	-	(2,432.0)	(682.0)	(924.0)
Other-than-temporary Impairments on Fixed Maturity Securities Transferred	-	-	-	939.0	212.0	(31.0)
Other Net Investment Gain/loss	-	-	-	(1,408.0)	62.0	88.0
Net Derivative Gain/loss	(208.0)	(260.0)	3,910.0	(4,866.0)	(265.0)	4,824.0
Other Revenues	1,301.0	1,465.0	1,586.0	2,329.0	2,328.0	2,532.0
Net Investments Income	16,239.0	18,055.0	16,289.0	14,741.0	17,511.0	19,606.0
Expenses						
Interest Credited to Policyholders' Account Balances	(4,899.0)	(5,461.0)	(4,788.0)	(4,845.0)	(4,919.0)	(5,603.0)
Policy Holders Dividends	(1,698.0)	(1,723.0)	(1,751.0)	(1,649.0)	(1,485.0)	(1,446.0)
Policyholder Benefits and Claims	(22,869.0)	(23,783.0)	(27,437.0)	(28,003.0)	(29,185.0)	(35,457.0)
Other Expenses	(9,514.0)	(10,405.0)	(11,947.0)	(10,521.0)	(12,764.0)	(17,730.0)
Earnings before Taxes	3,941.0	5,778.0	5,059.0	(4,361.0)	3,912.0	10,026.0
Taxes and Other Expenses						
Provision for Income Tax	(1,027.0)	(1,675.0)	(1,580.0)	2,025.0	(1,165.0)	(3,075.0)
Minority Interest (After Tax)	(147.0)	(148.0)	(69.0)	32.0	4.0	10.0
Earnings of Discontinued Operations	3,526.0	362.0	(201.0)	58.0	39.0	20.0
Net Income (Loss)	6,293.0	4,317.0	3,209.0	(2,246.0)	2,790.0	6,981.0
Charges on Net Income						
Dividends on Preferred Stock	(134.0)	(137.0)	(125.0)	(122.0)	(122.0)	(122.0)
Premiums on Preferred Stock Redemption	-	-	-	-	-	(146.0)
Net Income Available to Common Shareholders	6,159.0	4,180.0	3,084.0	(2,368.0)	2,668.0	6,713.0
Supplementary Info						
Basic EPS - Continuing Operations	3.64	5.32	4.6	(2.96)	2.98	6.32
Basic EPS - Discontinued Operations	4.45	0.3	(0.41)	0.07	0.04	0.02
Basic Earnings Per Share - Total	8.09	5.62	4.19	(2.89)	3.02	6.34
Diluted EPS - Continuing Operations	3.59	5.19	4.54	(2.96)	2.96	6.27
Diluted EPS - Discontinued Operations	4.4	0.29	(0.4)	0.07	0.04	0.02
Diluted Earnings Per Share - Total	7.99	5.48	4.14	(2.89)	3.0	6.29

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Cash Flow						
For the Fiscal Period Ending	12 months Dec-31-2006	12 months Dec-31-2007	12 months Dec-31-2008	12 months Dec-31-2009	12 months Dec-31-2010	12 months Dec-31-2011
Currency	USD	USD	USD	USD	USD	USD
Units	Millions	Millions	Millions	Millions	Millions	Millions
Operating Activities						
Net Income	6,293.0	-	-	-	-	-
Net Income (Loss)	-	4,465.0	3,278.0	(2,278.0)	2,786.0	6,971.0
Depreciation and Amortization Expenses	394.0	457.0	375.0	520.0	585.0	679.0
Amortization of Premiums and Accretion of Discounts Associated With Invest	(618.0)	(955.0)	(939.0)	(967.0)	(1,078.0)	(477.0)
Gain/loss on Investments and Derivatives and from Sales of Businesses, Ne	(3,492.0)	619.0	(1,127.0)	7,715.0	854.0	(3,181.0)
Equity Earnings of Real Estate Joint Ventures and Other Limited Partnership	-	-	-	1,279.0	48.0	315.0
Undistributed Equity Earnings of Real Estate Joint Ventures and Other Limite	(459.0)	(606.0)	679.0	-	-	-
Changes in Other Assets	1,665.0	582.0	5,737.0	(660.0)	1,948.0	2,360.0
Group of Operating Activities	(38.0)	51.0	199.0	(16.0)	153.0	261.0
Changes in Other Liabilities	(202.0)	581.0	163.0	865.0	(315.0)	1,136.0
Interest Credited to Policyholders'account Balances	5,246.0	5,790.0	4,911.0	4,852.0	4,925.0	5,603.0
Change in Mortgage Servicing Rights	-	-	(185.0)	(687.0)	(165.0)	(60.0)
Universal Life and Investment-type Product Policy Fees	(4,779.0)	(5,310.0)	(5,462.0)	(5,218.0)	(6,037.0)	(7,806.0)
Interest Credited to Bank Deposits	193.0	200.0	166.0	163.0	137.0	95.0
Change in Premiums, Reinsurance and Other Receivables	(2,655.0)	(283.0)	(1,929.0)	(1,653.0)	(1,023.0)	58.0
Change in Residential Mortgage Loans Held-for-sale, Net	-	-	(1,946.0)	(800.0)	(487.0)	(4,530.0)
Change in Deferred Policy Acquisition Costs, Net	(1,317.0)	(1,178.0)	545.0	(1,837.0)	(541.0)	(1,397.0)
Change in Trading and Other Securities	(432.0)	200.0	(418.0)	(1,152.0)	(1,369.0)	648.0
Change in Income Tax Recoverable/payable	2,039.0	101.0	920.0	(2,614.0)	1,292.0	2,022.0
Change in Insurance Related Liabilities and Policy Related Balances	5,031.0	5,463.0	5,307.0	6,401.0	6,489.0	7,068.0
Change in Accrued Investment Income	(315.0)	(275.0)	428.0	(110.0)	(206.0)	525.0
Cash Flow from Operating Activities	6,554.0	9,902.0	10,702.0	3,803.0	7,996.0	10,290.0
Investing Activities						
Purchases Of-real Estate and Real Estate Joint Ventures	(1,523.0)	(2,228.0)	(1,170.0)	(579.0)	(786.0)	(1,534.0)
Sales, Maturities and Repayments Of-real Estate and Real Estate Joint Vent	6,211.0	664.0	140.0	43.0	322.0	1,296.0
(Purchases) of Businesses	-	(43.0)	(469.0)	-	(3,021.0)	(163.0)
Additional Consideration Related to Purchases of Businesses	(115.0)	-	-	-	-	-
Disposal of Subsidiary	-	-	(313.0)	(19.0)	-	4.0
Proceeds (Payments) from Sale of Businesses	48.0	(694.0)	(4.0)	(50.0)	-	126.0
Purchases of Fixed Maturity Securities	(129,644.0)	(112,534.0)	(86,874.0)	(83,940.0)	(100,713.0)	(116,939.0)
Sales, Maturities and Repayments of Fixed Maturity Securities	113,321.0	112,062.0	102,250.0	64,428.0	86,529.0	104,302.0
Purchases of Equity Securities	(1,052.0)	(2,883.0)	(1,494.0)	(1,986.0)	(949.0)	(1,481.0)
Sales, Maturities and Repayments of Equity Securities	1,313.0	1,738.0	2,707.0	2,545.0	1,371.0	2,006.0
Net Changes in Short-term Investments	595.0	55.0	(11,269.0)	5,534.0	3,033.0	(7,949.0)
Net Change in Other Invested Assets	(2,411.0)	(1,020.0)	(2,206.0)	1,388.0	137.0	(36.0)
Sale of Interests in Joint Ventures	-	-	-	-	-	265.0
Purchases Of-other Limited Partnership Interests	(1,915.0)	(2,041.0)	(1,643.0)	(803.0)	(1,008.0)	(1,147.0)
Sales, Maturities and Repayments Of-other Limited Partnership Interests	1,768.0	1,121.0	593.0	947.0	522.0	1,121.0
Purchase of Mortgage Loans	-	(14,365.0)	(10,096.0)	(4,692.0)	(8,967.0)	(14,694.0)
Net Change in Policy Loans	(247.0)	(190.0)	(467.0)	(259.0)	(225.0)	(66.0)
Sales, Maturities and Repayments of Mortgage Loans	-	9,854.0	6,077.0	5,769.0	6,361.0	13,486.0
Purchases Of-mortgage and Consumer Loans	(13,472.0)	-	-	-	-	-
Sales, Maturities and Repayments Of-mortgage and Consumer Loans	8,348.0	-	-	-	-	-
Other Net	(111.0)	(140.0)	(147.0)	(160.0)	(186.0)	(169.0)
Cash Paid in Connection with Freestanding Derivatives	-	-	(6,454.0)	(5,393.0)	(2,548.0)	(3,478.0)
Cash Received in Connection with Freestanding Derivatives	-	-	8,168.0	3,292.0	1,814.0	2,815.0
Cash Flow from Investing Activities	(18,886.0)	(10,644.0)	(2,671.0)	(13,935.0)	(18,314.0)	(22,235.0)
Financing Activities						
Other Net	12.0	67.0	7.0	(42.0)	(304.0)	125.0
Policyholders' Account Balances: Deposits	53,946.0	54,977.0	70,051.0	77,517.0	74,296.0	91,946.0
Policyholder Account Balances: Withdrawals	(50,574.0)	(51,903.0)	(56,406.0)	(79,799.0)	(69,739.0)	(87,625.0)
Long-term Debt Issued	284.0	726.0	339.0	2,961.0	5,090.0	1,346.0
Long-term Debt Repaid	(732.0)	(286.0)	(422.0)	(555.0)	(1,061.0)	(2,042.0)
Collateral Financing Arrangements Issued	850.0	4,882.0	310.0	105.0	-	-
Cash Paid in Connection with Collateral Financing Arrangements	-	-	(800.0)	(400.0)	-	(63.0)
Cash Received in Connection with Collateral Financing Arrangement	-	-	-	775.0	-	100.0
Collateral Financing Arrangements Repaid	-	-	-	-	-	(502.0)
Net Change in Short-term Debt	35.0	(782.0)	1,992.0	(1,747.0)	(606.0)	380.0
Commonstock Issued	-	-	290.0	-	3,529.0	2,950.0
Common Stock Issued to Settle Stock Forward Contracts	-	-	-	1,035.0	-	-
Stock Options Exercised	83.0	110.0	-	8.0	52.0	88.0
Treasury Stock Issued to Settle Stock Forward Contracts	-	-	1,035.0	-	-	-
Treasury Stock Issued in Connection with Common Stock Issuance, Net of Is	-	-	1,936.0	-	-	-
Treasury Stock Acquired in Connection with Share Repurchase Agreements	(500.0)	(1,705.0)	(1,250.0)	-	-	-
Redemptions of Convertible Preferred Stock	-	-	-	-	-	(2,805.0)
Preferred Stock Redemption Premium	-	-	-	-	-	(146.0)
Dividends on Common Stock	(450.0)	(541.0)	(592.0)	(610.0)	(784.0)	(787.0)
Dividends on Preferred Stock	(134.0)	(137.0)	(125.0)	(122.0)	(122.0)	(122.0)
Shares Subject to Mandatory Redemption	-	(131.0)	-	-	-	-
Junior Subordinated Debt Securities Issued	1,248.0	694.0	750.0	500.0	-	-
Debt Issuance Costs	(25.0)	(14.0)	(34.0)	(30.0)	(14.0)	(1.0)
Net Change in Bank Deposits	-	(305.0)	2,185.0	3,164.0	(32.0)	96.0
Net Change in Payables for Collateral Under Securities Loaned and Other Tr	11,331.0	(1,710.0)	(13,077.0)	(6,863.0)	3,076.0	6,444.0
Cash Flow from Financing Activities	15,374.0	3,942.0	6,189.0	(4,103.0)	13,381.0	9,382.0
Other Adjustments						
Foreign Exchange Rate Effect on Cash and Cash Equivalents	47.0	61.0	(349.0)	108.0	(129.0)	(22.0)
Cash Flow Net Changes in Cash	3,089.0	3,261.0	13,871.0	(14,127.0)	2,934.0	(2,585.0)

Metlife, Inc. (NYSE:MET)

Sector: Financials (Industry: Life & Health Insurance)

Balance Sheet						
Balance Sheet as of:						
	Dec-31-2006	Dec-31-2007	Dec-31-2008	Dec-31-2009	Dec-31-2010	Dec-31-2011
Currency	USD	USD	USD	USD	USD	USD
Units	Millions	Millions	Millions	Millions	Millions	Millions
Assets						
Cash and Cash Equivalents	-	-	-	-	12,957.0	10,461.0
Short-term Investments	-	-	-	-	9,384.0	17,310.0
Premiums, Reinsurance and Other Receivables	-	-	-	-	19,799.0	22,481.0
Held-for-sale, Principally At Estimated Fair Value	-	-	-	-	3,321.0	15,178.0
Assets of Subsidiaries Held for Sale	-	-	-	-	3,331.0	-
Fixed Maturity Securities Available for Sale, At Estimated Fair Value	-	-	-	-	324,797.0	350,271.0
Equity Securities Available for Sale, At Fair Value	-	-	-	-	3,602.0	3,023.0
Other Limited Partnership Interests	-	-	-	-	6,416.0	6,378.0
Trading and Other Securities, At Estimated Fair Value	-	-	-	-	18,589.0	18,268.0
Held-for-investment, Principally At Amortized Cost	-	-	-	-	58,976.0	56,915.0
Policy Loans	-	-	-	-	11,761.0	11,892.0
Accrued Investment Income	-	-	-	-	4,328.0	4,344.0
Separate Accounts Assets	144,349.0	160,142.0	120,839.0	149,041.0	183,138.0	203,023.0
Goodwill-net	-	-	-	-	11,781.0	11,935.0
Deferred Policy Acquisitions Costs	-	-	-	-	27,092.0	27,971.0
Other Assets	-	-	-	-	8,174.0	7,984.0
Real Estate and Real Estate Joint Ventures	-	-	-	-	8,030.0	8,563.0
General Account Assets	383,758.0	399,007.0	380,839.0	390,273.0	-	-
Other Invested Assets, Principally At Estimated Fair Value	-	-	-	-	15,430.0	23,628.0
Total Assets	528,107.0	559,149.0	501,678.0	539,314.0	730,906.0	799,625.0
Liabilities						
Policyholder Dividends Payable	-	-	-	-	830.0	774.0
Policyholder Dividend Obligations	-	-	-	-	876.0	2,919.0
Current Income Taxes Payable	-	-	-	-	297.0	193.0
Short-term Debts	1,449.0	667.0	2,659.0	912.0	306.0	686.0
Payables for Collateral Under Securities Loaned and Other Transactions	45,846.0	44,136.0	31,059.0	24,196.0	27,272.0	33,716.0
Policyholders' Account Balances	-	-	-	-	210,757.0	217,700.0
Future Policy Benefits	-	-	-	-	170,912.0	184,252.0
Other Policy Related Balances	-	-	-	-	15,750.0	15,599.0
Policyholder Liabilities and Other Policy Related Balances	252,099.0	261,442.0	282,261.0	283,759.0	-	-
Separate Accounts Liabilities	144,349.0	160,142.0	120,839.0	149,041.0	183,138.0	203,023.0
Long-term Debt	8,822.0	9,100.0	9,667.0	13,220.0	27,586.0	23,692.0
Collateral Financing Arrangements	-	4,882.0	5,192.0	5,297.0	5,297.0	4,647.0
Deferred Income Tax Liability	-	-	-	-	1,856.0	7,535.0
Trust Preferred Securities	3,381.0	4,075.0	3,758.0	3,191.0	3,191.0	3,192.0
Minority Interest	1,448.0	1,806.0	251.0	377.0	371.0	374.0
Redeemable Noncontrolling Interests in Partially Owned Consolidated Subsidiaries	-	-	-	-	117.0	105.0
Preferred Stock Redeemable	1.0	1.0	1.0	1.0	1.0	1.0
Others	32,277.0	33,186.0	15,374.0	15,989.0	-	-
Other Liabilities	-	-	-	-	20,366.0	30,914.0
Bank Deposits	4,638.0	4,534.0	6,884.0	10,211.0	10,316.0	10,507.0
Liabilities of Subsidiaries Held for Sale	-	-	-	-	3,043.0	-
Shareholders' Equity						
Common Stock - Par Value	8.0	8.0	8.0	8.0	10.0	11.0
Additional Paid in Capital	17,454.0	17,098.0	15,811.0	16,859.0	26,423.0	26,782.0
Treasury Stock - Common	(1,357.0)	(2,890.0)	(236.0)	(190.0)	(172.0)	(172.0)
Retained Earnings	16,574.0	19,884.0	22,403.0	19,501.0	21,363.0	27,289.0
Accumulated Other Comprehensive Income (Loss)	1,118.0	1,078.0	(14,253.0)	(3,058.0)	1,000.0	5,886.0
Total Shareholders Equity	-	-	-	-	48,625.0	59,797.0
Total Liabilities & Shareholders Equity	528,107.0	559,149.0	501,678.0	539,314.0	730,906.0	799,625.0

Metlife, Inc. (NYSE:MET)

Sector: Financials (Industry: Life & Health Insurance)

Annual Ratios					
	12/31/2011 USD restated	12/31/2010 USD restated	12/31/2009 USD	12/31/2008 USD	12/31/2007 USD restated
Valuation Measures					
Market Cap	32,987.1	43,810.6	28,945.8	27,664.6	44,934.7
Net Sales or Revenues	-	51,937.0	42,499.0	52,842.0	45,929.0
Total Debt	32,217.0	36,380.0	22,620.0	21,276.0	18,724.0
Net Assets	796,226.0	730,906.0	538,086.0	496,751.0	559,149.0
Enterprise Value	57,323.4	69,732.6	43,929.6	27,085.9	59,126.7
EBITDA	-	4,815.0	(2,789.0)	6,655.0	5,903.0
EBIT	-	4,664.0	(3,309.0)	6,280.0	5,446.0
Capital Expenditure	0.0	0.0	0.0	0.0	0.0
Valuation					
Price/Earnings	-	14.8	NEG	8.4	11.2
Price/Sales	-	0.8	0.7	0.5	1.0
Price/Cash Flow	-	-	7.6	2.4	-
Price/Book Value	0.7	1.0	0.9	0.8	1.4
Price/Tangible BV	-	1.5	1.1	0.9	-
Liquidity Leverage					
Long Term Debt / Equity	67.5	82.9	67.1	54.4	56.2
Total Debt / Equity	68.9	83.6	69.9	62.2	58.3
Long Term Debt / Total Capital	35.2	42.3	39.3	43.7	33.7
Total Debt / Total Capital	35.7	42.6	40.3	47.0	34.6
Profitability Ratios					
Loss Ratio	-	131.5	131.7	131.1	134.8
Loss Ratio - 5 Yr Average	-	-	128.2	126.5	-
Expense Ratio	-	10.9	6.0	11.9	12.7
Expense Ratio - 5 Yr Average	-	-	11.3	11.7	-
Combined Ratio	-	142.3	137.6	143.0	147.5
Combined Ratio - 5 Yr Average	-	-	139.4	138.2	-
Operating Margin	-	10.44%	(3.57%)	15.15%	12.07%
Operating Margin - 5 Yr Average	-	-	8.67%	11.46%	-
Pre-tax Margin	-	6.00%	(10.33%)	9.83%	9.71%
Pre-tax Margin - 5 Yr Average	-	-	5.04%	8.97%	-
Net Margin	-	5.37%	(5.28%)	6.07%	9.40%
Net Margin - 5 Yr Average	-	-	6.61%	9.09%	-
Efficiency Ratios					
Sales Per Employee	-	0.8	0.8	0.9	-
Operating Profit Per Employee	-	0.1	(0.1)	0.1	0.1
Net Income Per Employee	-	0.0	(0.0)	0.1	0.1
Assets Per Employee	-	11.1	10.0	8.7	-
Management Effectiveness					
Return on Equity	14.48%	6.96%	(7.12%)	9.30%	13.50%
Return on Equity - 5 Yr Average	7.42%	9.02%	11.77%	16.09%	16.87%
Return On Assets	1.05%	0.60%	(0.30%)	0.74%	0.93%
Return On Assets - 5 Yr Average	0.60%	0.67%	0.79%	1.03%	1.05%
Return On Invested Capital	9.03%	5.36%	(3.04%)	7.87%	9.31%
Return On Invested Capital - 5 Yr Average	5.71%	6.80%	8.39%	10.87%	11.07%
Dividend Ratios					
Dividend Per Share	-	-	0.7	0.7	-
Dividend Yield	-	-	2.09%	2.12%	-
Dividend Payout Ratio	-	-	(25.26%)	17.87%	-
Growth Rates					
Sales	35.80%	23.10%	(19.57%)	15.05%	9.15%
Sales - 5 Yr	8.21%	3.52%	1.90%	8.15%	8.46%
Operating Income	127.62%	-	-	44.43%	39.51%
Operating Income - 5 Yr	22.35%	3.97%	-	20.56%	11.90%
EBITDA	-	-	(141.91%)	1.71%	-
EBITDA - 5 Yr	-	-	(21.29%)	12.94%	-
Net Income	150.22%	-	-	(25.67%)	(31.40%)
Net Income - 5 Yr	2.10%	(9.96%)	-	7.88%	21.88%
EPS	111.67%	-	-	(24.45%)	42.34%
EPS - 5 Yr	10.53%	(5.92%)	-	6.65%	20.02%
Stock Performance					
Price Close	31.2	44.4	35.4	34.9	61.6
% Change	(29.84%)	25.71%	1.41%	(43.43%)	4.42%
Total Return	(28.17%)	27.81%	3.53%	(42.23%)	5.68%

Metlife, Inc. (NYSE:MET)

Sector: Financials (Industry: Life & Health Insurance)

Notes: